

=HARTONA=

The Grandest of all Preparations for the Hair!

THE ORIGINAL AND ONLY HARTONA.

Matchless and Positively Unequalled for Straightening all Kinky, Knotty, Stubborn, Harsh, Curly Hair.

HARTONA will make the hair grow long, soft, and straight. The use of one box of HARTONA will show immediate results. Makes the hair grow on bald and thin places. HARTONA cures Dandruff, Baldness, Falling Out of the Hair, and all Scalp Diseases. Remember, that HARTONA is the highest-priced hair remedy on the market, because it is the best. Price, \$1.00 a box. Don't allow your hair and face to be ruined by dangerous chemicals that are sold cheap to catch the ignorant and uneducated classes. HARTONA is used by over 50,000 people in every State in the Union. HARTONA does not have to be used all the time, as it straightens the hair and gives it fresh life and lustre, and the hair stays and grows naturally straight after the use of HARTONA. On box of HARTONA can be used by every one in the family. Benefits and improves children's hair just the same as adults. Money positively refunded if you are not perfectly satisfied.

HARTONA FACE WASH

will gradually turn the skin of a black person five or six shades lighter, and will turn the skin of a mulatto person perfectly white. HARTONA FACE WASH will not lighten the skin in spots, but all over evenly. The skin remains soft and bright without continual use of the Face Wash. One bottle does the work. It is your duty to look as beautiful as possible. Thousands of delighted patrons send us testimonials every year from all over the United States. HARTONA FACE WASH will remove Wrinkles, Dark Spots, Pimples, Black-Heads, Freckles, and all Blemishes of the Skin. You can regulate the shade of skin on neck, face, and hands to any shade you wish. Full directions with each bottle. HARTONA FACE WASH is perfectly harmless, and is sent to any part of the United States on receipt of price—\$1.00 per bottle. Remember, your money is positively refunded if you are not absolutely satisfied and delighted with the Hartona Remedies.

HARTONA NO-SMELL

will remove all smells and bad odors of the body. Cures sore and aching feet, chafed limbs, etc. HARTONA NO-SMELL is a God-send to all persons suffering from disagreeable odors caused by perspiration of the feet, arm-pits, etc. Sent anywhere on receipt of price—50c. a package.

Address all orders to—

HARTONA REMEDY COMPANY,

909 E. Main St., RICHMOND, VA.

To introduce our remedies in this city, we will send to all persons who will cut out and mail to us this Coupon and **ONE DOLLAR**, three large boxes of HARTONA HAIR STRAIGHTENER, worth \$3.00; two large bottles of HARTONA FACE WASH, worth \$2.00; one package of HARTONA NO-SMELL, worth 50c. The entire lot of remedies, worth \$5.50, will be sent securely sealed, so that no one can tell contents, for **ONE DOLLAR** and this Coupon. Order goods now, as this grand offer will last but a short time only. Write your name and address plainly. Money can be sent by Post-Office Money Order, Express, or enclosed in a Registered Letter.

HARTONA REMEDY COMPANY,

909 E. Main Street, RICHMOND, VA.

GENTLEMEN:—I enclose you **ONE DOLLAR**, for which send me the following goods at once—

Three Large Boxes HARTONA HAIR STRAIGHTENER, worth \$3.00
Two Large Bottles HARTONA FACE WASH, - worth \$2.00
One Package HARTONA NO-SMELL, - - - worth .50

My Name is _____

House No. _____, Street _____

City _____, County _____, State _____

AGENTS WANTED IN EVERY TOWN IN AMERICA. OUR GOODS SELL ON SIGHT.

PARLOR FURNITURE ON EASY PAYMENTS.

Not only Parlor Furniture, but everything else necessary to make your home cozy and comfortable for winter. Our new stock of Parlor Suites embraces the newest and handsomest patterns in silk and satin damask, tapestries, and brocades. We devote one entire floor to their display, and you will find a Suite here at almost any price you can mention. We have the facilities for doing the quickest kind of work in making and laying carpets. Orders received before 2 o'clock will be executed the FOLLOWING day. We make no extra charge for making, laying, and lining—nor for the two or three yards that are wasted in matching figures. Weekly or monthly payments arranged to suit you.

CARPETS
MADE,
LAIN,
AND
LINED
FREE.

Grogan's MAMMOTH CREDIT HOUSE,

917-819-821-823 Seventh Street N W,
Between H and I Streets.

If the Negroes were Smart.—

The condition of the 90,000 intelligent Afro-Americans of this city would be greatly improved if—

They would live within their income.

They would save at least \$1 per week.

Parents would send their children to school.

They would encourage colored physicians.

They would have more confidence in each other.

They would deposit their surplus in colored banks.

They would frequent the Police Court less.

One third of them subscribed for The Colored American.

They received more recognition from the Board of Trade.

They would like to read of their social affairs in print.

They would keep out of the clutches of "ten-percenters"

Some enterprising colored man would open up a shoe-store.

They would discourage the establishment of new churches.

They would reflect that Negro editors must pay house rent.

They would patronize enterprises conducted by colored men.

They would have their prescriptions filled by colored druggists.

They would attend our several lyceums and debating societies.

They would stop exposing the weakness of the race to our enemies.

They would pay cash for colored newspapers and subscribe for them.

They would cease to air their domestic affairs while riding in street cars.

Pool room sharks and crap-shooters would attend our excellent night schools.

They would contribute liberally to the support of the many churches now in debt.

Some individuals would refrain from attempting to pose as white men or foreigners.

They would appreciate the fact that Negro journals alone fight the battles of the race.

William Jennings Bryan and others of his ilk were forever denied control of national affairs.

Some of our curbstone politicians would visit an employment agency and go to work at once.

A few more men of the caliber of Charles Dudley Warner were transported to the "Great Beyond."

They would drop the "color" question and regard each other as members of the same race and blood.

The Grand Opera House and Academy of Music would accord fair treatment to deserving colored patrons.

Negro preachers and Negro editors would smoke the "pipe of peace" and work jointly in the interest of the race.

Colored people who buy the white dailies would spare five cents every week to obtain a journal of their own.

Negroes who borrow race papers could have their "portion in a lake that burneth with brimstone and fire."

They would appreciate the grand work of Prof. W. S. Montgomery, Prof. Robert H. Terrell, and Miss L. E. Moten.

They would refrain from asking credit at a colored establishment when they yield up ready cash at the white man's store.

More representative colored men were appointed on the several committees for public entertainments, celebrations, etc.,

They would remember that white journals devote one column or more to a Negro rapist, and six lines or less to a Negro author.

They would appreciate the fact that our local colored newspapers employ colored compositors, clerks, bookkeepers and agents.

Progressive white men would discriminate between the upright and industrious colored citizen and the drones of the race.

They would cease to console themselves with the idea that a three months subscription relieves them of all further obligation to race journals.

They would invest part of their savings in street railway stock and thus be enabled to dictate the appointment of a few gripmen and conductors.

The one hundred Negro applicants for appointment on Board of Education would reconcile themselves to the calm judgment and discretion of Mrs. Bettie G. Francis and Lawyer J. F. Bundy.

Cures Weak Men Free

Insures Love and a happy Home For All.

How any man may quickly cure himself after years of suffering from sexual weakness, lost vitality, night losses, varicocele, etc., and enlarge small weak organs to full size



L. W. KNAPP, M. D.

and vigor. Simply send your name and address to Dr. L. W. Knapp, 1811 Hull Bldg., Detroit, Mich., and he will gladly send the free receipt with full directions so that any man may easily cure himself at home. This is certainly a most generous offer and the following extracts taken from his daily mail show what men think of his generosity.

"Dear Sir:—Please accept my sincere thanks for yours of recent date. I have given your treatment a thorough test and the benefit has been extraordinary. It has completely braced me up. I am just as vigorous as when a boy and you cannot realize how happy I am."

"Dear Sir:—Your method worked beautifully. Results were exactly what I needed. Strength and vigor have completely returned and enlargement is entirely satisfactory."

"Dear Sir:—Yours was received and I had no trouble in making use of the receipt as directed and can truthfully say it is a boon to weak men. I am greatly improved in size, strength and vigor."

All correspondence is strictly confidential, mailed in plain sealed envelope. The receipt is free for the asking and he wants every man to have it.

**NELSON'S
STRAIGHTINE**
THE LATEST DISCOVERY
FOR MAKING
KNOTTY, KINKY, CURLY HAIR STRAIGHT



STRAIGHTINE is no experiment, but a thoroughly reliable preparation. It has been successfully used by thousands in all portions of the country. We have hundreds of letters speaking in the highest terms of its merit, and every mail brings us fresh testimonials. Straightine is a highly perfumed pomade; it not only straightens the hair, but removes Dandruff, keeps the hair from falling out, cures itching, irritating scalp diseases, giving a rich, long and luxurious head of hair—so much to be desired. Guaranteed perfectly harmless. Price, 25 Cents a can at all drug stores, or sent by mail to any address on receipt of 30 Cents in stamps or silver. Address, NELSON MFG CO., Richmond, Va. Big Money for Agents. Write for Terms.